



Indiana-American Water Company, Inc.

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October 30, 2003

Mr. Terry Dillon
Atlas Excavating Inc.
4740 Swisher Road, Building A
West Lafayette, In 47906

Re: Recommendation Letter – Tony Kinsler

Dear Terry:

While managing the construction of the White Oak Conservancy District Water Main Project over the last several months, Tony Kinsler has proven to me that he is an outstanding asset to your company. I have had the opportunity to coordinate several things with him on this project, and have witnessed his work ethic, his attitude and his abilities.

Tony has done an exceptional job in his correspondence with the Engineer / Owner on this work. Tony always goes above and beyond to do it right the first time, and if things are not right, he has quickly gone out of his way to alleviate the problem or fix the dilemma. The quality of his work should make the Owner happy -- you can tell that he takes pride in his work.

Tony always makes himself available to discuss the issues, and always addresses them, never hides them so that they won't be found until he's gone, like many foreman like to do. He has a great attitude about his company and his project. He is always seeking to learn new and better ways to operate and has a learner's attitude.

Tony works very diligently for your company. He is not a slacker. I can tell that he has a good work ethic. Tony doesn't screw around. When he's on the job, he's hitting it hard.

When Tony asked if I would write a letter of recommendation for him, I was more than happy to express to you my feelings about the exceptional job he has done at Wheeler, and I'm positive that he made some dollars for you on that job. Put in a difficult situation, he has risen to the challenge and done an outstanding job. I wouldn't take him for granted. I would feel good knowing Tony was in charge of any job that I put out to bid.

Feel free to contact me at (219) 880-2337 with any questions or comments regarding the above matter.

Sincerely,

Joshua M. Reasoner, P.E.
Operations Engineer, IAWC